



Dedication at every turn.

Penske Full Service Lease



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TRUCK LEASING

Is a leading transportation services provider in North America, offering:

- Full-Service Leasing
- Contract Maintenance
- Penske Fleet Management



TRUCK RENTAL

Operates one of the newest and most diverse truck rental fleets in North America providing both:

- Commercial Rental
- Consumer Rental



LOGISTICS

Serves companies in North America, South America, Europe, and Asia, offering:

- Dedicated Contract Carriage (DCC)
- Transportation Management (TM)
- Distribution Center Management (DCM)

Penske At A Glance

Founded in 1969 by Roger Penske

Penske Truck Leasing Co., L.P., is a partnership of Penske Corporation, Penske Automotive Group, General Electric Capital Corporation and Mitsui & Co., Ltd.

Over 1,100 locations in North America

30,000 Associates

We maintain more than 300,000 heavy, medium, and light-duty vehicles



Your Performance Requirement: Properly Engineered Equipment

Solution:

We provide equipment custom-engineered to your requirements

Value:

Your overall cost of operation will be significantly reduced due to enhanced fuel economy

Penske services:

- **Experienced professionals** – the expertise of our associates in vehicle design and engineering
- **Customized solution** - your application, radius of operation, fuel efficiency and driver satisfaction is considered in every vehicle we spec
- **Reefers** – we specialize in straight trucks for refrigeration uses
- **Multiple supplier relationships** – that help us get the right equipment for your operation
- **Latest technology** – can be equipped on vehicles for efficiency and driver retention



Your Performance Requirement: Predictable Budget

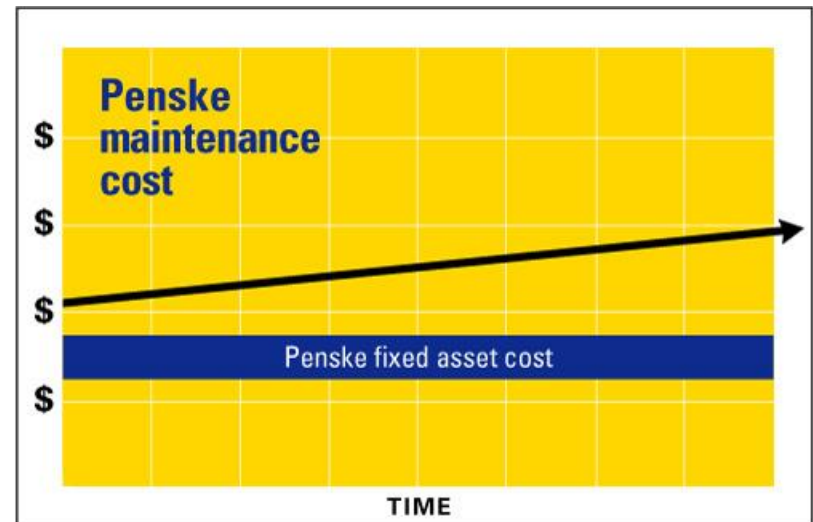
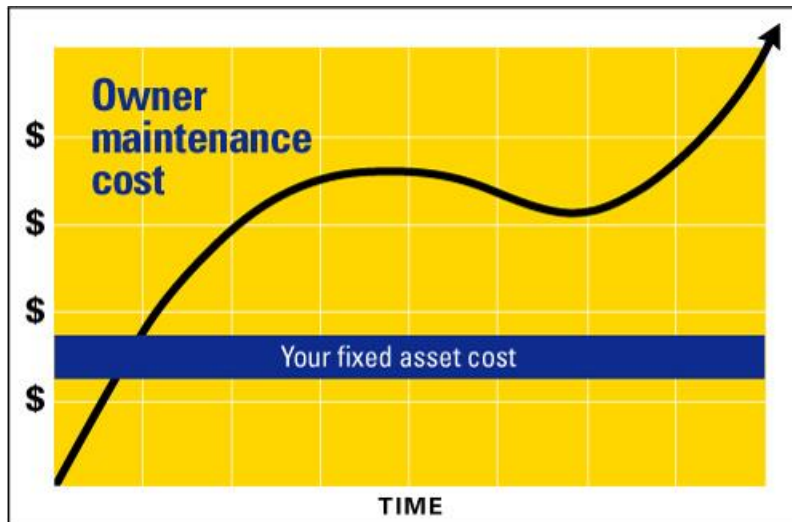
Solution:

We offer a predictable budget with no unexpected costs due to fluctuating maintenance or repair costs

Value:

Reduce your maintenance costs, adhere to a budget and ultimately improve your cash flow

Penske services:



WHEN YOU PARTNER WITH A COMPANY, THEY SHOULD UNDERSTAND YOU AND YOUR BUSINESS FROM THE LOCATION LEVEL TO THE CORPORATE LEVEL

Your Penske National Account team has the tools & expertise to help you meet your business goals.

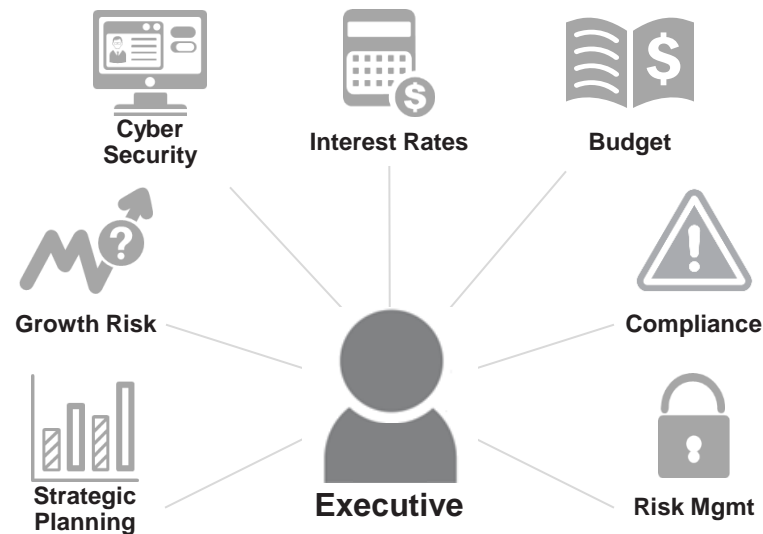


WHAT YOU CAN EXPECT

- Direct access to a dedicated team of transportation experts
- An assigned officer, so your top leaders know ours
- Consistent points of contact for each department; every call
- Peak fleet performance, mile after mile
- Centralized back-office support, current on all regulatory issues
- Periodic customer and team reviews
- The consistency of dealing with one team, one company, one billing structure and one set of high maintenance standards
- Company-owned facilities, not franchises, making it quick and easy to transfer vehicles to any Penske service facility

We help you mitigate risk through a one partner transportation solution.

C-LEVEL CONCERNS



Surrounded by Instability

- Limited time to manage/deal with multiple sources of increasing risk and volatility
- Distractions from growing the core business
- Volatility of cash flow

PARTNERING WITH PENSKE



Executive

A Trusted Industry Expert

- Help navigating complex marketplace
- Proactive guidance in everyday operations
- Access/visibility & control of operational data
- Cost assurance and stability

Penske Full Service Lease

- ✓ Vehicle Speccking and Acquisition
- ✓ Vehicle Financing
- ✓ Vehicle Disposal
- ✓ Preventive Maintenance
- ✓ Engine Fluids Analysis
- ✓ Component Repair and Replacement
- ✓ Tire Maintenance and Purchase
- ✓ 24/7 Emergency Road Service
- ✓ Vehicle Legalization, Licensing, Permitting
- ✓ Substitute Vehicles
- ✓ Rental Truck Management
- ✓ Safety and Driver Incentive Programs
- ✓ Vehicle Washing
- ✓ Skilled Maintenance Technicians
- ✓ ServiceNetSM Maintenance System
- ✓ Six Sigma Quality Processes

We support your fleet management efforts with all of these services



Comprehensive Maintenance

Leverage our expertise at every step in the maintenance process

You benefit from:

- **Preventive maintenance** – our quality PM program uses the latest technology to keep vehicles on the road servicing customers
- **Increase fleet productivity and dependability** - using data from our proprietary ServiceNetSM system you can better understand fleet performance
- **Highly trained technicians** – who use the latest vehicle and maintenance technology
- **Priority service at all Penske locations** – you get the same consistent quality service throughout the country

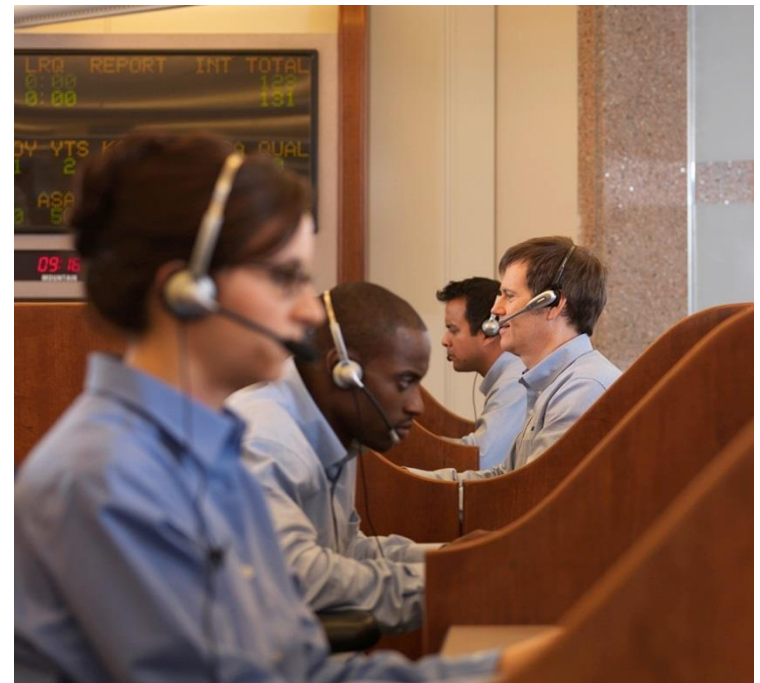


24/7 Roadside Assistance

Penske specialists are available 24 hours a day, 365 days a year to support your business and help you manage the risk associated with running your fleet

Penske's 24/7 Roadside Assistance team helps:

- **One call does it all** – breakdown calls, tires, towing, money wiring and com-checks, accident remediation, emergency permitting and more. We do not outsource this critical function.
- **Speed** – getting your vehicle back on the road is our number one priority
- **Experience** – Penske specialists are experienced in customer service and emergency response and receive monthly training
- **Quality** – we closely monitor the customer service performance of our Penske specialists and our select supplier network to ensure the highest performance standards
- **Technology** – use of digital phone recordings, email and text messaging allow for fast resolution and keeping management informed. Plus high-tech mapping provides a visual picture of the vehicle and all Penske locations in the area



Your Performance Requirement: Supplement Your Fleet

Solution:

All Penske locations offer substitutions and rental vehicles in the event of major maintenance or extended downtime, or to accommodate your seasonal, growth or peak business periods

Value:

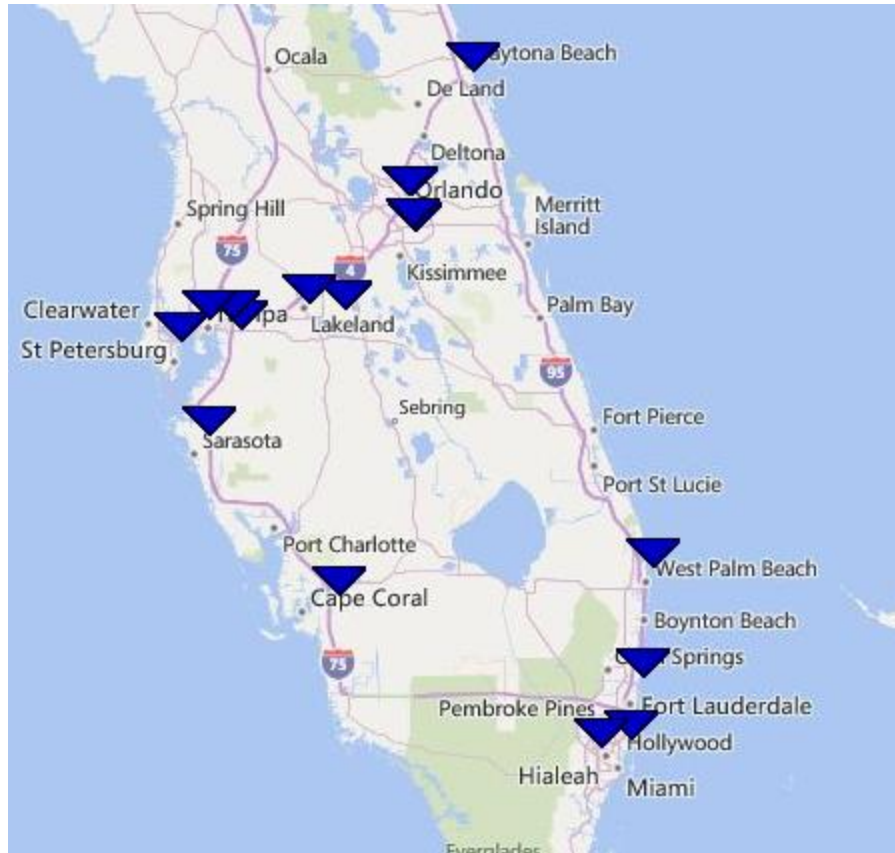
Ensure dependable deliveries to your customers without interruption

Penske services:

- **Largest and newest** rental fleet in the industry
- **Comparable specifications**
- **Reliable, quality-maintained** vehicles
- **Easy rental process** by phone, online or in person at any Penske location
- **Get pre-approved** through Rental Express



Penske South Area Facility Network



Location Name	Address	City	State	Zip
MIAMI NORTH	17301 NW 7TH AVE EXT	MIAMI	FL	33169
MIAMI WEST	13000 NW SOUTH RIVER DR	MEDLEY	FL	33178
POMPAÑO BEACH	1955 NW 15TH ST	POMPAÑO BEACH	FL	330691696
RIVIERA BEACH	3788 INTERSTATE PARK	RIVIERA BEACH	FL	334045908
FT MYERS	4680 LAREDO AVE	FORT MYERS	FL	33905
SARASOTA	6525 26TH COURT EAST	SARASOTA	FL	342434054
WINTER HAVEN	4900 RECKER HWY	WINTER HAVEN	FL	33880
LAKELAND	1700 KATHLEEN RD	LAKELAND	FL	33805
ORLANDO TAFT VINELAND	1301 TAFT-VINELAND RD.	ORLANDO	FL	32837
ORLANDO	2177 W LANDSTREET RD	ORLANDO	FL	328097903
TAMPA PALM RIVER	9101 PALM RIVER RD	TAMPA	FL	33619
SHADOWLAWN	5216 SHADOWLAWN AVE	TAMPA	FL	33610
ORLANDO NORTH	4233 JOHN YOUNG PKWY	ORLANDO	FL	32804
ORLANDO - CENTER LOOP	3841 CENTER LOOP DRIVE	ORLANDO	FL	32808
TAMPA AIRPORT	5903 ANDERSON RD	TAMPA	FL	33634
CLEARWATER	12221 34TH ST N	SAINT PETERSBURG	FL	33716
DAYTONA BEACH	230 FENTRESS BLVD	DAYTONA BEACH	FL	32114

Your Performance Requirement: Promoting a Good Image

Solution:

Penske graphics and wash program

Value:

Sustain or enhance your company public image and driver satisfaction and retention

Penske services:

- **Services** include washing, decaling and maintaining your fleet
- **Maximize cycle time** with an advanced call to schedule your wash, ensuring your driver is back on the road timely
- **Supporting your brand image**
- **Environmental compliance** in meeting all EPA regulations regarding water run off, etc.



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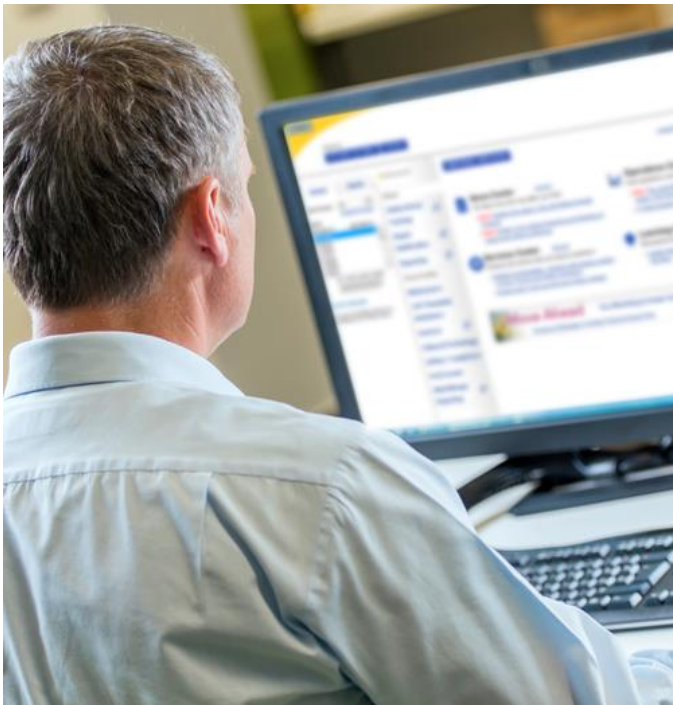
HELPING YOU
WIN

KEEPING YOU
MOVING

WE KEEP YOU INFORMED

KEEPING YOU
SAFE/COMPLIANT

**More transparency. More communication. More time.
Measure it. Track it. Improve it.**



EXPERIENCE COMPLETE VISIBILITY INTO YOUR FLEET WITH MYFLEET

- Download data from your entire fleet or specific trucks
- View the maintenance schedule, reschedule or add repair work
- View roadside assistance online and track the history
- Locate all Penske and Comdata fueling stops
- View and approve invoices online
- Train drivers online, access compliance reports, safety bulletins, upcoming safety events
- More than just fleet information, gain Industry Insights into the latest information and trends

ABC Company
Welcome, Bill!

[ACCOUNT SETTINGS](#) [LOGOUT](#)

[Browse](#) [Search](#) [Hide search](#)

My Groups All [Manage My Groups](#)

Units

Penske #	My Unit #
247055	
247083	
268979	
268989	
268992	
556390	
556391	

Ctrl + Click to select multiple

[VIEW DETAILS](#)

Unit Details

To see unit details, click on an individual unit number above.

[Home](#)

Fleet Profile

[Maintenance](#)

[Repair](#)

[Notifications](#)

[24/7 Roadside Assistance \(SOS\)](#)

[Invoices](#)

[Reporting](#)

[Fleet I.Q.](#)

[Safety / Compliance](#)

[Fuel Locator](#)

[Contact Us](#) | [Make default starting page](#) [PRINT](#)

[Guided Tour](#)

[Download My Fleet Profile](#)

ADDITIONAL USER SETUP

Fleet Profile ?

View By: All [CHANGE VIEW](#)

My Unit #	Penske Unit #	Category	Description	Year	Make	Model	End Term	Service
Edit	247055	TRAILER	48FT T/A VAN TRAILER	2000	GREAT DANE T	ALUMVAN	12/31/09	FULLSERV
Edit	247083	TRAILER	48FT T/A VAN TRAILER	2000	GREAT DANE T	ALUMVAN	12/31/09	FULLSERV
Edit	268979	TRAILER	53FT T/A VAN TRAILER	2001	GREAT DANE T	ALUMVAN	10/31/10	FULLSERV
Edit	268989	TRAILER	53FT T/A VAN TRAILER	2001	GREAT DANE T	ALUMVAN	11/30/10	FULLSERV
Edit	268992	TRAILER	53FT T/A VAN TRAILER	2001	GREAT DANE T	ALUMVAN	11/30/10	FULLSERV
Edit	556390	TRAILER	53FT T/A VAN TRAILER	2009	GREAT DANE T	ALUMVAN	03/31/16	FULLSERV
Edit	556391	TRAILER	53FT T/A VAN TRAILER	2009	GREAT DANE T	ALUMVAN	05/31/16	FULLSERV
Edit	556392	TRAILER	53FT T/A VAN TRAILER	2009	GREAT DANE T	ALUMVAN	05/31/16	FULLSERV
Edit	556393	TRAILER	53FT T/A VAN TRAILER	2009	GREAT DANE T	ALUMVAN	06/30/16	FULLSERV
Edit	556394	TRAILER	53FT T/A VAN TRAILER	2009	GREAT DANE T	ALUMVAN	06/30/16	FULLSERV

1 | 2

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[Home](#) - Announcements, News, Tips & Events.

[Fleet Profile](#) - Penske fleet information including VIN, Lic. #, etc.

[Maintenance](#) - Fleet PM schedule, reschedule & add service.

[Repair Notification](#) – View repair order detail prior to billing online 24/7

[24/7 Roadside Assistance](#) - Up to the minute information on road calls.

[Invoices](#) – Access, view and print invoices.

[Fleet I.Q.](#) - System log-in, sales, promotion, webinars.

[Safety/Compliance](#) - Support for fleet safety & compliance needs, services, webinars.

[Fuel Locator](#) – Fuel location information on Penske & Comdata locations

[Reporting](#) - Downloadable detailed information on fleet costs for easy reporting and analysis.



Safety Services

Our safety services help promote compliance and reduce the risk of accidents

Complimentary services include:

- **Management seminars and safety meetings** to review safety practices and improve productivity
- **Driver support** - orientation and road test assistance
- **D.O.T. audit preparation** assistance
- **Accident investigation** and court hearing assistance
- **Multi-media library** of training materials
- **Discounted programs** through J.J. Keller and Smith Systems





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